



Orchid Advisors
The Firearm Industry's Trusted Compliance & Operations Experts



		Track 1 (Manufacturing)	Track 2 (Distribution, Retail and Pawn)	Track 3 (Specialty Tracks)
Monday, May 8, 2017				
2:00-4:00	Track A	<p><u>The Coming Storm and the Firearms Accountability Counsel Taskforce</u> A discussion about the impact of large law firms and the Gun Control lobby on regulation and gun ownership Senator Luther Strange, Member of the United States Senate Larry Keane, SVP Government & Public Affairs, Assistant Secretary & General Counsel, NSSF Daniel Wilson, Office Managing Partner, Maynard Cooper Jon Sprole, Of Counsel, Maynard Cooper John Neiman, Shareholder & Appellate Group Chair, Maynard Cooper Jon Rydberg, CEO, Orchid Advisors (Facilitator)</p>		
2:00-4:30	Track B	<p><u>NFA, From A to Z</u> Everything That You Need to Know About NFA Compliance Alphonso Hughes, Division Chief, National Firearms Act Division, ATF Phil Milks, Orchid Advisors and former head of Compliance AAC / Remington Outdoors Company Travis Glover, Executive Director, Retail, Distribution, & Pawn Practice, Orchid Advisors and ASA Board Member</p>		
5:00-6:00		Opening Night Cocktail Reception		

Tuesday, May 9, 2017				
7:00-7:50		Breakfast and Exhibitor time		
8:00 - 8:30am	Session 1	<p><u>Firearms Industry Compliance Conference Kickoff</u> An Introduction to the FICC Jon Rydberg, CEO, Orchid Advisors Larry Keane, SVP Government & Public Affairs, Assistant Secretary & General Counsel, NSSF</p>		
8:30 - 9:15am	Session 2	<p><u>The Impact of a New Administration on the Firearm Supply Chain</u> Jim Drager, Executive Director and Principal, Strategy & Operations Practice, Orchid Advisors Ryan Nokes, Director, Marketplace Insight Jon Rydberg, CEO, Orchid Advisors</p>		
9:15 - 10:15	Session 3	<p><u>ATF Keynote Address</u> Updates from ATF Headquarters in Washington, D.C. Marvin Richardson, Assistant Director, ATF Curtis Gilbert, Deputy Assistant Director, ATF Andy Graham, Deputy Assistant Director, ATF</p>		
10:15-11:15	(Private Sessions)	<u>One on One Meetings with ATF</u> (Private Sessions by Appointment)		
10:15 - 10:30		Break and Exhibitor time		
10:30-11:15	Session 4	<p><u>ATF Inspections</u> An in-depth review of the ATF inspection process delivered by ATF's top inspection executive and an expert in the country's largest FFL Serial Number Inventories (Tools, Expectations, Best Practices, Correcting Findings) Andy Graham, Deputy Assistant Director, ATF Jon Rydberg, CEO, Orchid Advisors</p>	<p><u>Firearms Retail Compliance</u> Designing your process, technology and compliance program to optimize firearms industry compliance (Ordering, Receiving, Stocking, SN Inv Checking, Theft / Loss Reporting, Transfers at the Point of Sale) Dan Rice, Director of US Ethics & Compliance, ATF and Lottery, Walmart Karri Allen, Counsel, Safariland Travis Glover, Executive Director, Retail, Distribution, & Pawn Practice, Orchid Advisors (Facilitator)</p>	<p><u>Global Manufacturing and Sales in a Post-ITAR Era</u> How to keep your global processes and systems compliant (Regulations, Best Practices, Self Audit Tools) Michael Andersen, Senior Compliance Manager, Brownells Kevin Miller, Senior Trade & Security Consultant, Miller & Chevalier Jeff Grody, Executive Director & Principal, Export Services Practice, Orchid Advisors Jordan Young, Export Services Manager, Orchid Advisors</p>
11:15 - 12:00	Session 5		<p><u>A&D Analytics for Compliance</u> How to master A&D book data and using its results to shape receiving, shipping, and master data functions Michelle Ingram, Executive Director, Data Analytics Practice, Orchid Advisors Alexis Tunell, Operations Executive, Orchid Advisors</p>	

		Track 1 (Manufacturing)	Track 2 (Distribution, Retail and Pawn)	Track 3 (Specialty Tracks)
Tuesday, May 9, 2017				
12:00-12:55	Lunch Break			
1:00-2:45	Session 6	Agency - ATF Breakout Sessions Provided by ATF, DDTC and FBI NICS Personnel Room 1: ATF NFA Room 2: ATF Import & Technology Room 3: ATF Regulations & FBI NICS Room 4: ATF Inspections Room 5: DDTC		
2:45-3:00	Coffee, Networking, Exhibitor Break			
3:00 - 4:30	Session 7	Part 1 - GCA & NFA Manufacturing Compliance Designing your process, technology and compliance program to optimize firearms industry compliance (A&D Book Design, Engineering/R&D, Master Data Creation, Imports (Form 6/6a) and Markings) Matthew Trask, Director of Corporate Compliance, Remington Ron Ketterling, Founder & Owner, Easy Bound Book Phil Milks, Executive Director, Manufacturing Practice, Orchid Advisors (Facilitator)	Best Practices in Retail Security & Retail Point of Sale (POS) for Compliance (Security, Self-Assessments, e4473, eNICS, and eA&D) Thomas Chittium, Division Chief, Special Operations Division, ATF Bill Napier, Store Security Consultant, NSSF Sam Kirkland, Strategy Manager, Epicor Software Alexis Tunell, Operations Executive, Orchid Advisors	Suppressor Regulation - Past, Present and Future History of Suppressor Regulation, the Hearing Protection Act and the Future of Suppressors Stephen P. Halbrook, Attorney at Law Travis Glover, Executive Director, Retail, Distribution, & Pawn Practice, Orchid Advisors and ASA Board Member
5:00-7:00	Cocktail Reception			
Wednesday, May 10, 2017				
7:00-7:50	Breakfast and Exhibitor Time			
8:00-8:15	Session 8	Day 2 FICC Introduction Jon Rydberg, CEO of Orchid Advisors		
8:15-9:00	Session 9	Industry Government Relations Update Larry Keane, SVP Government & Public Affairs, Assistant Secretary & General Counsel, NSSF		
9:15-10:00	Sessions 10	Part 2 - GCA & NFA Manufacturing Compliance Designing your process, technology and compliance program to optimize firearms industry compliance (Receiving, Production (Form 2), Scrapping, SN Inventory, Shipping (FFL / SOT and Form 3, 5, 9)) Matthew Trask, Director of Corporate Compliance, Remington Dan Spencer, General Counsel, CZ-USA Jon Rydberg, CEO, Orchid Advisors (Facilitator)	Future of NICS and the Impact on Retail Current NICS Process, Future Technology, Enhancing NICS POS / Transfer Compliance Jill Montgomery, Supervisory NICS Liaison Specialist FBI NICS Travis Glover, Executive Director, Retail, Distribution, & Pawn Practice, Orchid Advisors (Facilitator)	State Regulations Understanding Federal vs State Agencies and 2015-2017 State Regulatory Updates Phillip Nelsen, Attorney, Author of 50 State Guide to Firearm Laws and Founder of Legal Heat Phil Milks, Executive Director, Manufacturing Practice, Orchid Advisors (Facilitator)
10:00-10:30	Break and Exhibitor Time			
10:30 - 11:15	Session 11	Building a Compliance Function Amidst Rapid Growth Policy and Cultural Development, Balancing Operations and Compliance, Top 10 Techniques for Compliance Cole Roberts, Compliance Manager, Hudson Manufacturing Camden Webb, Partner, Williams Mullen Charles "Chuck" James, Partner, Williams Mullen Jon Rydberg, CEO, Orchid Advisors (Facilitator)	Maintaining ATF Licenses and Regulated Records Which records and how long (ATF OOB, Paper vs Electronic, Retention Software) J. Clayton Cheshire, Principal at Munitions Law Group - Cheshire DeBrosse, P.C. Phil Milks, Executive Director, Manufacturing Practice, Orchid Advisors (Facilitator)	Export Compliance Best Practices DDTC and Industry Perspectives (Regulations, Best Practices) Candace Goforth, Managing Director, Goforth Trade Advisors, LLC Raymond Ruthen, Sr. Manager, International Trade Compliance, Pratt & Whitney Jeff Grody, Executive Director & Principal, Export Services Practice, Orchid Advisors
11:15 - 12:00	Session 12	Firearm Component Compliance ATF Compliance When Buying and Receiving Regulated Components (Sourcing Suppliers, FFL / SOT Checking, Applying for Variances, Managing Firearms at Suppliers, Markings) David Power, Vice President, Oneida Molded Plastics Phil Milks, Executive Director, Manufacturing Practice, Orchid Advisors	FFL Liability Concerns Operating your business from a dealer, retailer and manufacturer standpoint on minimizing liability Ryan L. Erdreich, Esq.; Piscioti Malsch, P.C. Scott L. Braum, Esq.; Scott L. Braum & Associates, Ltd. Alexis Tunell, Operations Executive, Orchid Advisors (Facilitator)	